

# *Board of Trustees*

**Decision record of the meeting held on  
21 November 2019**

**afmic**

## DOCUMENT PARTICULARS

Title	Board of Trustees - Decision record of the meeting held on 21/11/2019
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## CLASSIFICATION

Document manager	RSM		
Classification level (mark with an "X" under the required level)			
Public	Internal	Restricted	Confidential
X			
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## REVISION HISTORY

Version	Author	Date	Nature of revision
001	RSM	21/11/2019	

## APPLICABILITY (optional)

Version	Date	Remarks

## 1. Attendees

### Members present or represented with voting rights

#### Appointed members

**Mr Godefroy BEAUVALLET** by the INRIA President, elected Board of Trustees' chair

**Mr Luc SACCAVINI** by the INRIA President,

**Mr Romain BONENFANT** by the French Ministry for Industry

**Ms Aurélie GRACIA VICTORIA** by the Ministry for Electronic Communications, having authorised Mr Romain BONENFANT to act on her behalf

#### Elected members

**Mr Souleymane OUMTANAGA** by the International College

**Mr Sébastien BACHOLLET** by the "Users" Consultative Committee

**Mr Benjamin LOUIS** by the "Users" Consultative Committee

**Mr Eric LANTONNET** by the "Registrars" Consultative Committee

**Mr Frédéric GUILLEMAUT** by the "Registrars" Consultative Committee

#### Participants in an advisory capacity

**Mr Pierre BONIS**, CEO

#### Other participants

**Mr Benoit Ampeau**, Partnerships and Innovations Director, AFNIC

**Ms Sophie Canac**, Member Services, AFNIC

**Ms Pascale Gatti**, Purchasing and Finance Director, AFNIC

**Ms Sylvie Lacep**, Excellence, Security & Communication Director, AFNIC

**Mr Régis Massé**, Technical Director, AFNIC

**Ms Emilie Turbat**, Marketing and Commercial Director, AFNIC

#### Absent

**Mr Patrick DONATH** by the Ministry of Higher Education and Research

## 2. Working papers

- ✓ Meeting notification
- ✓ List of participants
- ✓ Agenda
- ✓ Authorised representative template
- ✓ Draft resolutions submitted for approval by the Board of Trustees
- ✓ Presentation material
- ✓ Minutes of the meeting held on 26 September 2019
- ✓ Dashboard as at 31 October 2019
- ✓ Proposed amendment of the Rules of Procedure
- ✓ Appendix "Risks" relating to the topics on the agenda
- ✓ Risk committee presentation of 13/11/2019

### 3. Agenda

- ✓ Welcome and appointment of the Recording Secretary
- ✓ Approval of the Minutes of the Board meeting held on 26 September 2019
- ✓ Progress of the action plan monitored by the Board of Trustees
- ✓ News update
- ✓ Dashboard as at 31/10/2019
- ✓ 2020 membership prices \*
- ✓ 2020 schedule and roadmap for the work of the Board \*
- ✓ Report on the Registrar and User Consultative Committee meetings
- ✓ Terms of trustee compensation: Information following the EGM, Information regarding the implementation, Amendment of the Rules of Procedure \*
- ✓ Risk management: Feedback following the Finance and Risk Committee meeting
- ✓ 2020-2022 Strategy \*
- ✓ Priorities and Objectives of the 2020 Action Plan \*
- ✓ Feedback following the Finance Committee meeting
- ✓ Miscellaneous

### 4. Decision record

Godefroy BEAUVALLET opened the meeting. The agenda was approved. Sophie CANAC was appointed Recording Secretary.

## Approval of minutes of the meeting held on 26/09/2019

### Resolution 1

The Board of Trustees approves the draft minutes of the meeting held on 26/09/2019.

## 2020 membership prices

### Resolution 2

The Board of Trustees sets annual membership fees for 2020 as follows:

- Registrars: €190 incl. tax
  - User members, corporations: €190 incl. tax
  - User members, individuals: €50 incl. tax
- Reduced price for individual student user members (on presentation of supporting documentation): €20 incl. tax
- Correspondent members of the International College: €50 incl. tax

## Board of Trustees' 2020 Roadmap

### Resolution 3

The Board of Trustees adopts the 2020 work schedule discussed at the meeting.

## Amendment of the Rules of Procedure

### Resolution 4

The Board of Trustees adopts the proposed amendments to the Rules of Procedure.

## 2020-2022 Strategy

### Resolution 5

The Board of Trustees approves the vision for AFNIC, worded as follows:

“Use Internet Naming system to enhance the online presence and digital identity of companies and individuals, thanks to a secure, efficient, innovative and sustainable registry”.

## 2020-2022 Strategy

### Resolution 6

The Board of Trustees approves the strategy presented for the years 2020 to 2022 covering the following points:

- Make .fr the obvious choice for companies' and individuals' online presence;
- Provide secure, efficient, agile and innovative registry services;
- Optimise the social, economic and ecological benefits of the DNS, particularly through innovation and the diversification of AFNIC's activities.

## 2020 Action Plan

### Resolution 7

The Board of Trustees approves the priorities for 2020 as proposed based on the 2020-2022 strategic objectives.

## 2020 Budget



## Resolution 8

Based on the report by the Finance & Risk Committee, the Board of Trustees, taking into account the multi-annual forecast presented, adopts the 2020 budget including:

- €18,329k of operating revenue
- €15,886k of operating costs, excluding AFNIC Foundation costs
- €485k of consolidated net income after deduction of the endowment to the AFNIC Foundation for Digital Solidarity of €1,122k

Drawn up in Montigny-le-Bretonneux, on 21 November 2019.

The Chair  
Godefroy BEAUVALLET

The Trustee

The Recording Secretary  
Sophie CANAC