

Board of Directors

Decision record of the meeting

held on November 7, 2013

afnic

1. Attendees

Present Board members

INRIA	Represented by Jean-Pierre DARDAYROL, member of the CGIET at the French Ministry of Economy, Industry and Employment, Chairman of the Board
INRIA	Represented by Stéphane UBEDA, Technological development manager
BACHOLLET Sébastien	Engineer, elected representative of Users
MAILCLUB	Represented by Frédéric GUILLEMAUT, COO, elected representative of registrars
Ministry in charge of electronic communications	Represented by Anne-Lise THOUROUDE, head of the network and security office, DGCIS
Ministry in charge of Research	Represented by Patrick DONATH, Director of Renater
NIC MADAGASCAR	Represented by Lala ANDRIAMAMPIANINA, President, elected representative of corresponding members, International college

Represented Board members

Ministry in charge of Industry	Represented by Mireille CAMPANA, Deputy manager of networks and ICT usage, DGCIS who gave a proxy to Anne-Lise THOUROUDE
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Other participants

Afnic	Mathieu WEILL, CEO
Afnic	Pierre BONIS, Deputy CEO
Afnic	Loic DAMILAVILLE, Head of Strategy
Afnic	Pascale GATTI, CFO
Afnic	Virginie NAVAILLES, Executive assistant
Afnic	Philippe RENAUT, Information System Director
Afnic	Alain CARISTAN, Security & Co-Development Manager
Audit France	Christian DETRE, Auditor
Mazars	Laurent INARD, Head of the Financial Advisory Department
State Modernization Agency	Represented by Perica SUCEVIC, Government commissioner

2. Working Papers

- ✓ Draft resolutions
- ✓ Presentation material
- ✓ Findings of the techno-economic study by Mazars
- ✓ Action plan associated with the recommendations from the techno-economic study
- ✓ Document on the policy option of the "International" college of Afnic

- ✓ Opportunity analysis of technical support to African ccTLDs
- ✓ Detailed figures of the 2014-2016 business plan per TLD

3. Agenda

- ✓ Welcome and appointment of the Recording Secretary
- ✓ Findings of the techno-economic study on the analytical methodology
- ✓ "International" college: stocktaking and prospects
- ✓ 2014-2016 Budget
 - Goals
 - Action plan (including actions following the seminar on cost control and new services: gTLDs and other services)
 - Budget
- ✓ Information update and miscellaneous
 - Update
 - Information regarding the notification to the European Commission
 - Restricted Session: the organization of Afnic

4. Decision record

Emmanuel Sartorius opened the meeting. The agenda was approved. Virginie Navailles was appointed Recording Secretary.

1. Findings of the techno-economic study on the analytical methodology

RESOLUTION 1

The Board took note of the findings of the techno-economic study and asked the CEO to submit guidelines at its next meeting regarding the issues raised by the study that fell within the competence of the Board.

2. "International" college: stocktaking and prospects

RESOLUTION 2

The Board took note of the status and action plan of the "International" college, and approved its general policy options for 2014 and 2015.

3. Budget 2014

RESOLUTION 3

The Board approved the strategic roadmap for 2014 and the action plan proposed for 2014, defining Afnic's key objectives for 2014 as follows:

- ✓ Enhance the dynamics of the .fr domain
- ✓ Successfully launch the new gTLDs for which Afnic is the technical operator
- ✓ Control costs

RESOLUTION 4

The Board set the amount of annual fees for 2014 as follows:

- ✓ Registrar: € 300 excl. VAT
- ✓ Corporate body: € 150 excl. VAT
- ✓ Individual: € 50 excl. VAT
- ✓ "International" college Correspondent: € 50 excl. VAT

RESOLUTION 5

The Board, taking into account the multi-year forecast presented, adopted the draft budget for 2014 including € 16,432K as operating income, € 14,716K as operating expenses and a net operating profit after tax of € 221K.

Signed on 7 November 2013 in Saint-Quentin-en-Yvelines.

Chairman
Emmanuel Sartorius

Administrator

Recording Secretary
Virginie Navailles